

# Endress+Hauser opens new building in Malaysia

Sales center aims to serve its customers even better in the future

**Endress+Hauser has invested 4.5 million euros in a new sales office in Shah Alam near Kuala Lumpur. Customers will be joining the employees of Endress+Hauser Malaysia to celebrate the opening of the new facility, which among other things will be used to expand the company's training offering in order to provide more in-depth customer support.**

"The new building in Shah Alam represents a milestone for Endress+Hauser Malaysia and enables us to continue to meet the demanding requirements of our customers," explained Mun Kong Chow, Managing Director of Endress+Hauser Malaysia, during the inauguration ceremony. The roughly 3,000-square-meter facility houses a new calibration center for flow, level, pressure and liquid analysis instruments, in addition to spacious training rooms and an auditorium that provide ample space for hands-on customer training.

"We also felt the need to be able to offer our employees a modern and contemporary work atmosphere," added Mun Kong Chow. Established in 1989 with 10 employees, today Endress+Hauser Malaysia is considered one of the country's leading providers of measurement and process control technology. The company currently has a workforce of more than 80 people who are focused on the chemical, food & beverage, palm oil, oil & gas, water & wastewater and power & energy industries.

## **Investments in future growth**

"The business has grown steadily in Malaysia over the past 15 years. Malaysia is one of the most important markets in Southeast Asia and it boasts tremendous potential that we plan on exploiting further. With the new facility we have created an excellent foundation to pursue this goal," says Tony Jacobsen, Corporate Sales Director for the Asia-Pacific region. Endress+Hauser places high value on customer and market intimacy and continually strengthens its sales and production network with investments such as those in Malaysia. The company spent nearly 150 million euros on new buildings, equipment, software and IT infrastructure in 2016.



**EH\_Malaysia\_1.jpg**

Investment in Southeast Asia: In Malaysia, Endress+Hauser has opened a new sales office.



**EH\_Malaysia\_2.jpg**

The roughly 3,000-square-meter facility houses among others a new Endress+Hauser calibration center in addition to spacious training rooms.



**EH\_Malaysia\_3.jpg**

Opening in Malaysia (from left): Daniel Bernbeck (Executive Director of Malaysian-German Chamber of Commerce and Industry), Michael Winzap (Swiss Ambassador to Malaysia), Mun Kong Chow (Managing Director of Endress+Hauser Malaysia), Dato' Azman Mahmud (CEO of Malaysian Investment Development Authority), Matthias Altendorf (CEO of the Endress+Hauser Group) and Tony Jacobsen (Corporate Director of Sales for Asia-Pacific).

## **The Endress+Hauser Group**

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs 13,000 personnel across the globe, generating net sales of more than 2.1 billion euros in 2016.

## **Structure**

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

## **Products**

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

## **Industries**

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

## **History**

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit [www.endress.com/media-center](http://www.endress.com/media-center) or [www.endress.com](http://www.endress.com)

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