

## Endress+Hauser to strengthen operations in Finland by starting new sales company

Swiss-based supplier of industrial process measurement and automation solutions develops sales and service operations in Finland

**In the future Endress+Hauser Oy will be the exclusive provider of Endress+Hauser field devices and related solutions and services in the Finnish market. The new company will start operations as of 1 July 2015 and resume all business responsibilities which include maintaining the longstanding customer relationships with companies in the Finnish process industries.**

The company is a subsidiary of the internationally operating Endress+Hauser AG. Previously Endress+Hauser and Metso's valve business shared operations under the Metso Endress+Hauser joint venture company.

Along with these changes the company will further concentrate on its core competences according to the corporate strategy. Endress+Hauser already serves customers in six locations in Finland, and the plan is to further expand and develop local expertise around the country. This will be achieved by effectively utilizing the parent company's global operating models, broad industrial knowledge and efficient logistics.

### **Benefiting from local expertise and the global parent company's operating model**

"By combining our parent company's efficient operating models and high-quality products, with our existing local expertise and knowledge, we can be a truly reliable and competitive partner for our customers," Tuomo Saukkonen, Managing Director of Endress+Hauser Oy, said.

"Additionally we see that Endress+Hauser's highly developed Plant Asset Management offering will serve as a basis for our operations, enabling cost-efficient field device management and e-commerce."

Endress+Hauser has successfully grown its business worldwide and now wants to place further emphasis on better serving Finnish industries. The new company aims to further increase market share in Finland by bringing out new products, services and solutions to address the needs of process industries.

## The Endress+Hauser Group

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs more than 12,000 personnel across the globe, generating net sales of 2.0 billion euros in 2014.

### Structure

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 11 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

### Products

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

### Industries

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

### History

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit [www.press.endress.com](http://www.press.endress.com) or [www.fi.endress.com](http://www.fi.endress.com)

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